

Message Text

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UNCLAS BELGRADE 1060

E.O. 11652: NA

TAGS: BEXP YO

SUBJ: MAJOR PROJECT OPPORTUNITIES - EARLY WARNING REPORT ON
CHEMICAL PROCESSING FACILITIES

REF: A. BELGRADE 1028, B. BELGRADE 1030, C. BELGRADE 1031

1. CHEMICAL DIVISION OF LARGE YUGOSLAV ENTERPRISE TREPCA
HAS GIVEN US ADVANCE INFORMATION ON 5-YEAR DEVELOPMENT PLAN;
MAIN ELEMENTS INCLUDE MAJOR PROJECTS REPORTED REFTELS (PTO'S
0010, 0011, 0012) TO BUILD PLANTS FOR PRODUCTION OF SODIUMTRI-
POLYPHOSPHATE, BIODEGRADABLE DETERGENT, PLASTIC FILLERS
(STABILIZERS). ANTICIPATED TOTAL VALUE OF FOREIGN IMPORTED
CONTENT WOULD BE AT LEAST \$18 MILLION.

2. TREPCA 29TH LARGEST YUGOSLAV COMPANY; MINES LEAD, ZINC
AND OTHER MINERALS AND PERFORMS BOTH METALLURGICAL AND
CHEMICAL PROCESSING. ANNUAL TURNOVER ABOUT \$150 MILLION.
EMPLOYS 12,500. BASED IN UNDERDEVELOPED KOSOVO
REGION, TREPCA ENJOYS SOME FINANCIAL AND INVESTMENT PRIVILEGES
AND FALLS INTO CATEGORY OF PRIORITY INDUSTRIES IN YUGOSLAV
PLANNING SYSTEM. CHEMICAL DIVISION EXPANSION PLAN HAS ALREADY
BEEN ENDORSED AT REGIONAL LEVEL AND TREPCA CONFIDENT OF APPROVAL
AT FEDERAL LEVEL.

3. ACTION REQUESTED: (A) TREPCA WOULD APPRECIATE IT IF

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FOLLOWING FIRMS COULD BE INCLUDED IN COMPANIES ALERTED BY

USDOC TO CHEMICAL DIVISION EXPANSION: (1) UNION CARBIDE CORP.; (2) HARSHAW CHEMICALS' DIVISION OF KEWANEE OIL CO.; (3) NATIONAL LEAD CORP.; (4) NOPCO CHEMICAL CORP., DIV . OF DIAMOND SHAMROCK CHEMICAL CO.; (5) HOUSTON LEAD CORP.

(B) IN ADDITION TO HANDLING EXPANSION PLAN AS MAJOR PROJECT OPPORTUNITIES, USDOC MAY WISH TO DISSEMINATE AS INVESTMENT OPPORTUNITY SINCE TREPCA WILLING CONSIDER JOINT VENTURE PROPOSALS.

(C) EMBASSY SUGGESTS USDOC REFRAIN FROM ANY PUBLICITY IN ORDER PROTECT LEAD US FIRMS WILL ENJOY FROM RECEIVING THIS ADVANCE INFORMATION. SWEITZER

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